



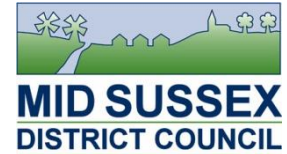
Business Support

Kevin Stewart

**Business Unit Leader –
Revenues and Benefits**

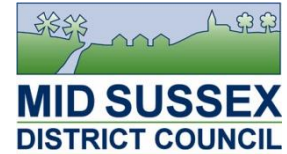
Grants, Discounts and Reliefs

Introductions



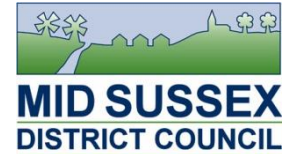
- Setting the scene
- A Covid-19 world
- Retail Discount
- Expanded Retail Discount
- Retail, Hospitality and Leisure Relief
- Grants
- Discretionary Grants
- COVID19 Relief
- Cash Caps
- Subsidy Allowance
- Happy to take questions as we go through

Expanded Retail Discount



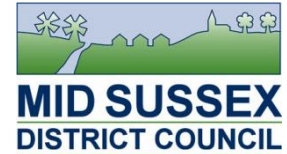
- In 2019/20 a third off retail discount
- Mid Sussex DC bill
- Conservative Manifesto – December 2019
- Further reduced business rates for retail businesses, as well as extending the discount to grassroots music venues, small cinemas and pubs.
- 50% Discount for 2020/21
- Then
- COVID!!!!!!

Expanded Retail Discount 2020/21



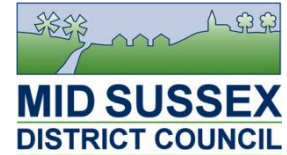
- COVID – constantly changing landscape
 - Expanded Retail Discount
 - Offered 100% Rates Holiday
 - Extended retail discount to leisure and hospitality
- Guidance at
- <https://www.gov.uk/government/publications/business-rates-retail-discount-guidance/expanded-retail-discount-2020-to-2021-coronavirus-response-local-authority-guidance>
- Categories were added constantly
 - No Opt Out – repaid HMRC
 - Big stores
 - No Cash Cap
 - Fraud/Data – far better database

Expanded Retail Discount 2021/22



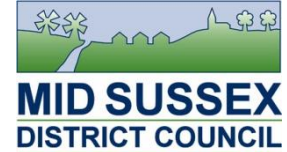
- COVID – ongoing constantly changing landscape
 - Expanded Retail Discount
 - Offered 100% Rates Holiday until 30th June 2021
 - Then offered 66% from 1 July 2021 subject to cash cap
 - Extended retail discount to leisure and hospitality
- Guidance at
- <https://www.gov.uk/government/publications/business-rates-expanded-retail-discount-2021-to-2022-local-authority-guidance/business-rates-expanded-retail-discount-2021-to-2022-local-authority-guidance>
- Opt Out – by the 30 April 2022
 - Big stores
 - Cash Cap - £2m – closed cap (at 5 Jan) and £105k
 - Fraud/Data – far better database

Retail , Hospitality and Leisure Discount 2022/23



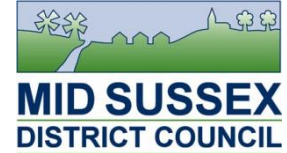
- COVID – constantly changing landscape
 - Expanded Retail Discount
 - Offered 50% subject to cash cap
 - Extended retail discount to leisure and hospitality
- Guidance at
- <https://www.gov.uk/government/publications/business-rates-guidance-202223-retail-hospitality-and-leisure-relief-scheme/202223-retail-hospitality-and-leisure-relief-scheme-local-authority-guidance>
- Certain properties removed – Employment Support
 - Opt Out – by the 30 April 2023
 - Big stores
 - Cash Cap - £110k
 - Fraud/Data – far better database

Number crunching



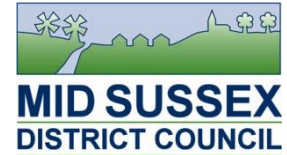
- Mid Sussex DC paid out
- £1.4m in 2019/20
- £23m in 2020/21
- £5m for 2021/22
- ? For 2022/23
- Do you have a claim form – ours is online at <https://midsussex.grantapproval.co.uk/>
- Other West Sussex LA's
- How do you advertise
- Monitoring
- Sharing data

Grants



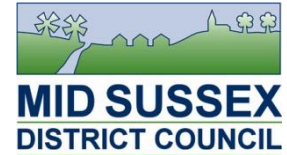
- Small Business Rates Grants
- Retail, Hospitality and Leisure Grant
- Local Restrictions Support Grant
- Christmas Wet Support Pubs
- Business Support Grants
- Restart Grants
- Discretionary Grants
- Additional Restrictions Grant
- Paid 7,200 Grants
- Over £48.5m until the 30 June 2021
- And then Omicron.....

Omicron Hospitality and Leisure Grant



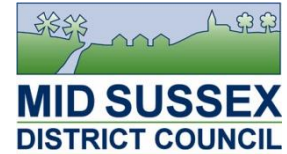
- Announced on the 21st December 2021
- Guidance issued at 3.21pm on 30th December 2021
- https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1048968/omicron-hospitality-and-leisure-grant-guidance.pdf (3rd version)
- Closing Date: 18th March 2021
- All payments by: 31st March 2021
- Can apply at Grant Approval or equivalent
- For Mid Sussex DC at <https://midsussex.grantapproval.co.uk/>
- Grants up to £6,000
- Must be a business rates payer and an eligible business

Additional Restrictions Grant (Discretionary)



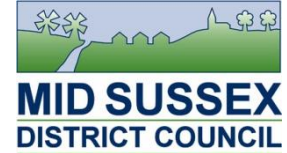
- Discretionary Grant Top Up
- Limited Funding
- Announced on the 21st December 2021
- Guidance on the 30th December 2021
- Up to the Local Authority
- West Sussex Guidelines – agreed by all 7 District LA's
- Suggested for other Leisure and other hospitality businesses affected by Omicron
- https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1048759/additional-restrictions-grant-la-guidance.pdf
- Apply at <https://midsussex.grantapproval.co.uk/>

Additional Restrictions Grant (continued)



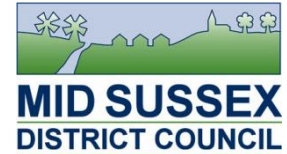
- Up to £3000 grants normally
- Exceptional circumstances
- Closing date: 28th February 2022
- Must pay by 31st March 2022
- Or whilst funds allow
- Awarded £5.5m so far
- Do not need to be a business rates payer
- Looks at lost income and property costs

COVID19 Additional Relief Fund



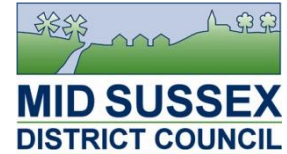
- Must be a business rates payer
- Received no other reliefs – certain exemptions - and have to pay business rates
- To award relief of up to £10,000 (up to £20,000 in exceptional circumstances)
- Guidance at https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1041468/CARF_LA_Guidance.pdf
- 4 West Sussex LA's have signed up to guidelines
- These West Sussex Guidelines at:

CARF



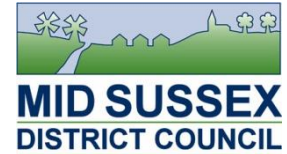
- Relief based on percentage of net liability
- Percentage depends on impact of income from 2 years ago- eg loss of income, bank balance reduction, net profit reduction
- Apply at <https://midsussex.grantapproval.co.uk/>
- Closing date 18th March 2022
- Could be extended
- Must awarded by the 30th September 2022
- Mid Sussex DC has £3.44m
- If we do not spend we have to return to the Government
- Must be awarded for the financial year 2021-22
- Shown as relief against business rates bill

Other Help and Updates



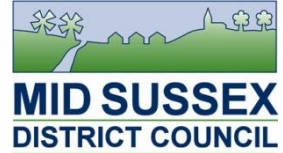
- Transitional Relief
- Supporting Small Business Relief
- Mandatory Relief
- Charitable and Non Profit Making Relief
- CASC
- Business Rates Revaluation – 1st April 2023
- Talk to us
- We do not want to add to the rates
- Overview of other COVID business help – loans, SEISS, Furlough

General Comments



- The biggest challenge in my 40 year career
- We have become experts in business support and grants
- An advisor to BEIS and DLUHC
- On the front line with COVID19
- Up to date business rates database
- Grants experts!
- Day job as well
- Collection rates
- Massive well done to LA staff
- The crystal ball
- Remember the manifesto commitment and
- The ongoing COVID impact – will be for years

Any questions



Thank you for your
attention

Any Questions?